



# DIAGMED

## HEALTHCARE

### PROGRESS AND EFFICIENCY THROUGH INNOVATION

Endoscopy Colorectal Cardio Thoracic Capsule Endoscopy Pulmonary



# WELCOME TO DIAGMED HEALTHCARE LTD

## Progress and Efficiency Through Innovation

**Diagmed Healthcare Ltd** is a specialist distributor of world leading medical technology. Formed in September 1985 Diagmed has enjoyed growth every year since. Diagmed is privately owned with no public shares or venture capital commitments.

**Our mission** is to capitalise on our experience and assets by identifying and representing unique and innovative product lines that benefit both patients and medical staff. Over the years due to our success in the UK medical industry we have been selected by some of the worlds most innovative and aspirational medical organisations as their sole UK representative enjoying successful relationships continuing for more than 25 years.

**Our experience** enables us to fully understand how to distribute medical/surgical devices within the UK healthcare markets. We have built long term and loyal working relationships with a nationwide base of customers and our team aims to fully support customers before and after the point of sale.

## THE SERVICE

The Diagmed Healthcare team is a well established and highly experienced unit offering a range of services designed to benefit our customers. These services include:

- ☛ Post sales clinical support service
- ☛ In-house clinical educational programmes
- ☛ Next day delivery and order processing
- ☛ Qualified and experienced national sales force
- ☛ Flexible procurement opportunities
- ☛ Ordering service via phone, fax or email
- ☛ Traceability labels for easy tracking and identification

For further information on any of these points please contact us on 01845 526660 or [info@diagmed.co.uk](mailto:info@diagmed.co.uk)

# PROCUREMENT

Diagmed offers a highly flexible procurement structure to all our customers. Our customers can benefit from the following services which can be set up in accordance with your needs by our dedicated Contract Administrator;



## Storage Facility

If there is limited storage within the hospital department, Diagmed can 'hold stock' of volume products which have been ordered (e.g. **Biopsy Forceps, Colo-pants, Cleaning Brushes, Biopsy Valves etc**). These can then be delivered as and when space is available.



## Purchasing Reports

Diagmed can produce any of the following reports in accordance with your needs;

- ▼ Monthly, quarterly or annual reports
- ▼ Volume, value and product codes
- ▼ Account specific
- ▼ Cost saving analysis
- ▼ Accurate Standing Orders



## Bulk Purchase

Buy in bulk and benefit from:

- ▼ Additional discounts
- ▼ One price
- ▼ Storage / staggered delivery available



## Standing Orders and Call Off Orders

Many of our customers already benefit from the following points through the use of standing orders and call off orders;

- ▼ Time saving
- ▼ Accurate ordering
- ▼ "Peace of mind"
- ▼ Cost saving
- ▼ Budget management
- ▼ No price / invoice queries
- ▼ Reduced delivery costs



## Consignment (METAL STENTS)

- ▼ Budget management
- ▼ Flexible
- ▼ Cost saving

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## WORKING AS A TEAM

Today Diagmed has a national sales team covering all of the UK. The sales force is assisted by a management team comprising of a Managing Director, Operations Director, Sales Manager, Product Manager, Marketing Manager and Office Manager who are in turn supported by a team of qualified administrators.

Our team is committed to providing excellent quality products, service and communication to all our customers. To achieve this we understand that we need the very best people who are fully trained, in terms of product knowledge and approach by either in-house or formal training courses.



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